finance

>Next-generation finance leadership



### >Recruiting partners

#### **FINANCE**

- > ABBOTT LABORATORIES
- > ACCENTURE
- > AHALIFE.COM
- > ALGORITHMICS INCORPORATED
- > AMAZON.COM
- > AMERICAN AIRLINES
- > AMERICAN CAPITAL AGENCY
- > AMERICAN CENTURY
- > AMERICAN EXPRESS COMPANY
- > AMETEK, INC.
- > AMGEN INC.
- > AON CORP.
- > APPALOOSA MANAGEMENT L.P.
- > ASCEND ANALYTICS
- > AT&T INC.
- > AXA GROUP
- > AXIOMA, INC.
- > BALTIMORE COUNTY PUBLIC SCHOOLS
- > BANK CENTRAL ASIA
- > BANK OF AMERICA
- > BANK OF NEW YORK MELLON CORPORATION
- > BARCLAYS CAPITAL
- > BAYARD CAPITAL PARTNERS, LLC
- > BELVEDERE TRADING
- > BGC CANTOR FITZGERALD
- > BLACKROCK INC.
- > BLOOMBERG L.P.
- > BNP PARIBAS
- > BTG PACTUAL
- > CANADA PENSION PLAN INVESTMENT BOARD
- > CAPCO
- > CAPITAL ONE FINANCIAL CORPORATION
- > CAPULA INVESTMENT MANAGEMENT
- > CARNEGIE LEARNING INC.
- > CARNEGIE MELLON UNIVERSITY
- > CENTRAL GARDEN & PET
- > CHARLES SCHWAB & CO.
- > CHICAGO TRADING COMPANY, LLC
- > CHINA JIANYIN INVESTMENT SECURITIES
- > CITI
- > CLARION PARTNERS
- > COMMONWEALTH ADVISORS LLC
- > CONOCOPHILLIPS, INC.
- > CONSTELLATION ENERGY GROUP, INC.
- > COVENTRY HEALTH CARE, INC.
- > COWEN AND COMPANY, LLC
- > CREDIT SUISSE
- > DAIWA SECURITIES, INC.
- > DELOITTE AND TOUCHE LLP
- > DELPHI AUTOMOTIVE
- > DERIVIX CORPORATION

- > DEUTSCHE BANK
- > DIRECT ENERGY BUSINESS
- > DISNEY
- > DOW CHEMICAL COMPANY
- > DTE ENERGY
- > EFG INTERNATIONAL
- > ELECTRONIC ARTS INC.
- > EMERGING MARKETS MANAGEMENT LLC
- > EQT CORPORATION
- > ERNST & YOUNG, LLP
- > ETICO CAPITAL
- > EXXONMOBIL CORPORATION
- > FACTSET RESEARCH SYSTEMS
- > FANNIE MAE
- > FEDERAL HOME LOAN BANK OF PITTSBURGH
- > FEDERAL RESERVE BANK OF ATLANTA
- > FEDERAL RESERVE BANK OF NEW YORK
- > FEDERATED INVESTORS, INC.
- > FIDELITY INVESTMENTS
- > FINCA INTERNATIONAL
- > FIRST COMMONWEALTH FINANICAL CORPORATION
- > FMC BIOPOLYMER CORPORATION
- > FORD MOTOR COMPANY
- > FORT SHERIDAN ADVISORS
- > FREDDIE MAC
- > FREEWHEEL MEDIA INC.
- > FTN FINANCIAL
- > GENERAL MOTORS
- > GETCO, LLC
- > GNC CORPORATION
- > GOLDMAN, SACHS & CO.
- > GRIFFIN FINANCIAL GROUP > GROUPE SUCRES ET DENREES
- > GROUPE SUCKES ET DENKEI
- > GWI ASSET MANAGEMENT
- > H.J. HEINZ COMPANY
- > HARRIS WILLIAMS & CO.
- > HARTFORD (THE)
- > HARTFORD INVESTMENT MANAGEMENT COMPANY (HIMCO)
- > HERTZ CORPORATION
- > HIGHBRIDGE CAPITAL MANAGEMENT
- > HIGHLAND CONSULTING ASSOCIATES, INC.
- > HOLCIM (US) INC.
- > HSBC GROUP
- > IDEA FOUNDARY
- > INFINIUM CAPITAL MANAGEMENT
- > ING
- > INGENIA POLYMERS
- > INTEL CORPORATION
- > INTERACTIVE DATA CORPORATION
- > INVESTMENT TECHNOLOGY GROUP, INC (ITG)
- > ITG INC
- > JEFFERIES AND COMPANY, INC.

- > JPMORGAN CHASE & CO.
- > JUNIPER NETWORKS
- > KENEXA
- > KEYBANK
- > KLA-TENCOR
- > KNIGHT EQUITY MARKETS, LP
- > KRAMER ENERGY
- > LANXESS CORPORATION
- > LATIN AMERICAN RESERVE FUND
- > LAZARD ASSET MANAGEMENT > LEERINK SWANN LLC
- > LEMOINE TRADING
- > LIGHTBOX CAPITAL MANAGEMENT, LLC

> MACQUARIE HOLDINGS (USA) INC.

- > LIMITED BRANDS (THE)
- > MATCH.COM
- > MCKESSON > MERCK & CO., INC.
- > METLIFE
- > MF GLOBAL
- > MOODY'S INVESTOR SERVICE
- > MORGAN STANLEY
- > MSR INVESTMENTS
- > MYLAN
- > NATIONWIDE FINANCIAL SERVICES, INC.
- > NEW YORK LIFE INSURANCE COMPANY
- > NOMURA SECURITIES INTERNATIONAL, INC.
- > ORBIS INVESTMENT MANAGEMENT
- > PACIFIC GAS AND ELECTRIC > PFIZER, INC.
- > PIMCO
- > PING AN SECURITY COMPANY
- > PIPER JAFFRAY
- > PITTSBURGH REGIONAL INVESTMENT CENTER
- > PNC FINANCIAL SERVICES
- > PPG INDUSTRIES, INC.
- > PROCTER & GAMBLE COMPANY
- > PRUDENTIAL FINANCIAL INC
- > PUTNAM INVESTMENTS
- > QS INVESTORS, LLC
- > QUANTIFI, INC.
- > QUANTRES > R.G. NIEDERHOFFER CAPITAL MANAGEMENT
- > R.V. KUHNS & ASSOCIATES
- > RBC CAPITAL MARKETS
- > RBC > RBS
- > RED CAPITAL GROUP
- > REDFORT CAPITAL
- > RENEWABLE MANUFACTURING GATEWAY

## >Recruiting partners

- > REVAL
  - > ROBERT W. BAIRD & CO.
  - > ROCHDALE INVESTMENT MANAGEMENT, LLC
  - > RONIN CAPITAL
  - > ROTHSCHILD
  - > SAC CAPITAL
  - > SAMSUNG ASSET MANAGEMENT
  - > SAMSUNG CAPITAL
  - > SCOTIA CAPITAL
  - > SEQUOIA CAPITAL
  - > SHINHAN BANK
  - > SIGNAL HILL
  - > SIMON-KUCHER & PARTNERS
  - > SNOW CAPITAL MANAGEMENT, LP
  - > SOCIETE GENERALE
  - > STANDARD & POOR'S
  - > STANDARD CHARTERED BANK
  - > STATE STREET CORPORATION
  - > STERLING STAMOS
  - > STONEHENGE PARTNERS, INC.
  - > SUMITOMO MITSUI BANKING CORPORATION
  - > SWISS RE AMERICA HOLDING CORPORATION
  - > SYMANTEC CORPORATION
  - > T. ROWE PRICE ASSOCIATES INC.
  - > TAIWAN SEMICONDUCTOR MANUFACTURING COMPANY, LTD.
  - > TARGET CORPORATION
  - > TE CONNECTIVITY LTD.
  - > THE GREAT ATLANTIC & PACIFIC TEA COMPANY (A&P)
  - > THE HERSHEY COMPANY
  - > THERMO FISHER SCIENTIFIC INC.
  - > TIAA-CREF
  - > TOYOTA
  - > TOYS "R" US
  - > U.S. AIRWAYS
  - > U.S. DEPARTMENT OF THE TREASURY
  - > U.S. SECURITIES AND EXCHANGE COMMISSION

- > UB9
- > UNION PACIFIC CORPORATION
- > USAA
- > VISA INC.
- > VMWARE
- > VOCI
- > VOLANT TRADING
- > WALMART
- > WELLS FARGO
- > WESTERN ASSET MANAGEMENT
- > WESTINGHOUSE ELECTRIC CORPORATION
- > WHIRLPOOL CORPORATION
- > WOLVERINE TRADING
- > WORLD FINANCIAL DESK LLC
- > ZILLIANT, INC.
- > ZIONS BANCORPORATION

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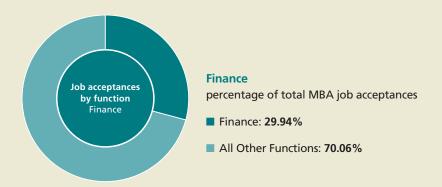
# >MBA full-time class of 2011

#### **COMPENSATION BY FUNCTION – FINANCE**

FUNCTION	PERCENT	MEAN	MEDIAN	HIGH	LOW
Finance	29.94%	\$ 92,296	\$ 97,500	\$138,945	\$46,730
Accounting/Auditing	0.60%	N/A	N/A	N/A	N/A
Analytics	2.99%	\$ 97,000	\$ 95,000	\$ 110,000	\$ 82,000
Corporate (Analysis/Treasury)	7.78%	\$ 92,581	\$ 90,000	\$ 120,000	\$ 72,000
Investment banking	6.59%	\$ 89,938	\$ 100,000	\$ 100,000	\$ 46,730
Research	1.20%	N/A	N/A	N/A	N/A
Risk management	1.80%	\$ 109,648	\$ 100,000	\$ 138,945	\$ 90,000
Sales and trading	6.59%	\$ 91,364	\$ 100,000	\$ 100,000	\$ 60,000
Other	2.40%	\$ 88,250	\$ 91,500	\$ 95,000	\$ 75,000

This report includes all domestic and international acceptances as of three months after graduation.

N/A = Insufficient data



# Academic Options MBA Concentration



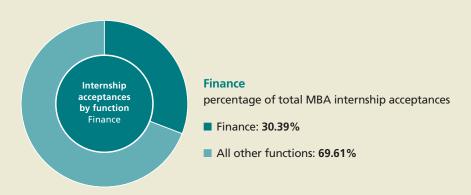


#### **COMPENSATION BY FUNCTION – FINANCE**

FUNCTION	PERCENT	MEAN	MEDIAN	HIGH	LOW
Finance	30.39%	\$ 6,345	\$ 7,000	\$ 8,750	\$ 893
Analytics	2.45%	\$ 5,315	\$ 5,196	\$ 7,500	\$ 3,248
Asset management	2.45%	\$ 7,267	\$ 8,333	\$ 8,743	\$ 2,598
Corporate (Analysis/Treasury)	9.80%	\$ 5,897	\$ 6,668	\$ 8,000	\$ 1,498
Investment banking	8.33%	\$ 7,181	\$ 8,327	\$ 8,660	\$ 1,450
Research	1.47%	\$ 8,333	\$ 8,333	\$ 8,333	\$ 8,333
Risk management	0.98%	N/A	N/A	N/A	N/A
Sales and trading	1.96%	\$ 8,479	\$ 8,417	\$ 8,750	\$ 8,333
Structured products	0.49%	N/A	N/A	N/A	N/A
Other	2.45%	\$ 2,764	\$ 3,332	\$ 3,500	\$ 893

This report includes all domestic and international acceptances as of three months after the end of the academic year.

N/A = Insufficient data



# >MBA finance curriculum

- > Alpha
- > Applied Corporate Finance
- > Corporate Restructuring
- > Finance
- > Financial Economics
- > Financial Markets and the Regulatory Environment
- > Fixed Income Investment
- > Futures and Swaps

- > International Finance
- > Investment Analysis
- > Optimization in Finance
- > Options
- > Studies in Financial Engineering
- > Taxation and Financial Strategy
- > Theory and Policy of Modern Finance
- > Venture Capital and Private Equity



# >MS in Computational Finance full-time $class\ of\ 2011$

#### **COMPENSATION BY FUNCTION – FINANCE**

FUNCTION	PERCENT	MEAN	MEDIAN	HIGH	LOW
Consulting	6.52%	\$118,333	\$135,000	\$135,000	\$85,000
Finance/Accounting	93.48%	\$ 94,888	\$100,000	\$135,000	\$70,000
Analytics	15.22%	\$ 97,571	\$ 100,000	\$ 110,000	\$ 80,000
Asset management	4.35%	N/A	N/A	N/A	N/A
Investment banking	6.52%	\$ 83,333	\$ 80,000	\$ 100,000	\$ 70,000
Research	8.70%	\$ 93,750	\$ 97,500	\$ 100,000	\$ 80,000
Risk management	2.17%	N/A	N/A	N/A	N/A
Sales and trading	47.83%	\$ 93,969	\$ 100,000	\$ 115,000	\$ 70,000
Structured products	6.52%	\$ 100,000	\$ 100,000	\$ 100,000	\$100,000
Other	2.17%	N/A	N/A	N/A	N/A

This report includes all domestic and international acceptances as of three months after graduation.

N/A = Insufficient data



# >MS in Computational Finance internships full-time class of 2012

#### **COMPENSATION BY FUNCTION – FINANCE**

FUNCTION	PERCENT	MEAN	ME	IAN	HIGH	LOW
Finance	100.00%	\$ 7,212	\$ 7,	704	\$ 11,431	\$ 3,333
Analytics	13.46%	\$ 7,106	\$ 7	500	\$ 8,333	\$ 5,833
Asset management	11.54%	\$ 7,868	\$ 7	414	\$ 10,392	\$ 6,062
Research	7.69%	\$ 7,771	\$ 8	333	\$ 8,333	\$ 6,083
Risk management	13.46%	\$ 5,585	\$ 5	417	\$ 8,333	\$ 3,637
Sales and trading	53.85%	\$ 7,425	\$ 8	095	\$ 11,431	\$ 3,333

This includes all domestic and international acceptances as of three months after the end of the academic year.

N/A = Insufficient data



## >MSCF finance curriculum

#### **Finance**

- > Financial Economics for Computational Finance
- > Credit Derivatives
- > Financial Products and Markets
- > Macroeconomics for Computational Finance
- > MSCF Finance
- > Options
- > Presentations for Computational Finance
- > Quantitative Asset Management
- > Studies in Financial Engineering

#### Information Technology

> Financial Computing I, II, III

#### **Mathematics**

- > Advanced Derivative Modeling
- > Financial Computing IV
- > Fixed Income
- > Multi-Period Asset Pricing
- > Numerical Methods
- > Stochastic Calculus for Finance I, II
- > Topics in Quantitative Finance

#### **Statistics**

- > Financial Time Series Analysis
- > Linear Financial Models
- > Probability
- > Simulation Methods for Option Pricing
- > Statistical Arbitrage
- > Statistical Inference

### >Tepper School of Business Contacts

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