YOUR NAME

Street Address
Pittsburgh, PA 15555

Your phone number
Your e-mail address@cmu.edu

EDUCATION

CARNEGIE MELLON UNIVERSITY, TEPPER SCHOOL OF BUSINESS / H. JOHN HEINZ III COLLEGE — Pittsburgh, PA
*Master of Business Administration – **MBA*** — ***GMAT: 740/800*** — 8/10
*Master of Science in Public Policy and Management – **MSPPM***

- Track: **Entrepreneurship in Organizations**
- Leadership: Vice President of Operations, Tepper Consulting Club
- Honors: James R. Swartz Entrepreneurial Fellowship, Awarded MBA/MSPPM Merit Scholarships

REGISTERED PROFESSIONAL ENGINEER (P.E.), CIVIL ENGINEERING — Sacramento, CA

- Certifications: California Board for Professional Engineers and Land Surveyors, License No: C 71045 — 6/07

CORNELL UNIVERSITY — Ithaca, NY
Bachelor of Science in Biological and Environmental Engineering — 5/02

- Athletics: Cornell Varsity Track & Field, and Cross Country - Represented Cornell at the Heptagonal Games
- Activities: Engineering Co-op Program - Completed a semester internship at Fitlinxx.Inc (2001)

EXPERIENCE

BAIN & COMPANY, INC. — Boston, MA
Summer Associate — 6/09 – 8/09

- **Strategic Planning:** Assessed market opportunities adjacent to a client's core business along two dimensions: relatedness, and attractiveness. Prioritized those opportunities, and laid out a multi-year path forward for near core expansion.
- **Analytical Skills:** Analyzed website strategies across the industrial distribution market. Quantitatively and qualitatively assessed the reach and effectiveness of a client's e-Commerce platform informing that client's new e-Commerce strategy. Presented findings directly to the client's Director of e-Commerce.
- **Research Skills:** Sized the addressable industrial distribution market, and updated past due diligence work to determine historic market growth rates and correlate key market indicators with industry leader revenues.

NORTHGATE ENVIROMENTAL MANAGEMENT, INC. — Oakland, CA
Project Engineer (1/08 – 8/08) — 10/06 – 8/08
Senior Staff Engineer (10/06 – 1/08)

- **Business Development:** Directed an effort to evaluate potential new service offerings in wetlands restoration. Led a proposal team which successfully expanded the firm's practice, resulting in $150K in additional annual revenue.
- **Project Management:** Managed 35 environmental studies and remediation projects from proposal to completion, attracting follow-on work to the firm and increasing annual revenues by $400K. Developed and managed budgets collectively accounting for 10% of company annual gross revenues.
- **Leadership:** Coordinated construction and engineering personnel in dangerous, highly pressurized environments. Managed a team of professionals to analyze field data and prepare recommendations for clients.

TODD ENGINEERS — Alameda, CA
Staff Engineer — 10/04 – 10/06

- **Analytical Skills:** Analyzed water use trends and projected future water demands for government water agencies. Modeled the financial impacts of water management decisions on agency operational budgets, informing agency planning processes and satisfying regulatory requirements.
- **Communication:** Prepared reports and expert witness testimony for multi-million dollar environmental litigation.
- **Teamwork:** Performed extensive data gathering in the backcountry as a member of a joint team of firm and water agency personnel.

NEW YORK STATE DEPARTMENT OF ENVIRONMENTAL CONSERVATION — Stony Brook, NY
Environmental Engineer — 5/03 – 9/04

- **Research Skills:** Conducted a study examining the environmental impacts of the gasoline additive MTBE. Delivered recommendations directly to US Environmental Protection Agency staff.
- **Innovation:** Developed a department GIS application which reduced the time each project manager spent performing routine site reconnaissance by 25%.

ADDITIONAL INFORMATION

- Athletics: Top 100 Finisher, 2007 ING New York City Marathon (Finish Time: 2hr:39min:49sec)
- Entrepreneurship: Founded, managed, and sold "www.SurFused.com" (2000)