

CONFERENCE PAPERS

Uriel Haran, *Organizational Behavior*

“SPIES Provide Better Intelligence: Subjective Probability Interval Estimates Reduce Overprecision”, with D. Moore and C. Morewedge, Academy of Management Annual Meeting, Montreal, QC, Canada, August, 2010.

“The More the Merrier: The Perverse Effect of Additional Victims on Moral Judgment”, with D. Cain, Society of Business Ethics Conference, Montreal, QC, Canada, August, 2010.

Young Eun Huh, *Marketing*

“Thought for Food”, with C. Morewedge and J. Vosgerau, Association for Consumer Research (ACR) North American Conference, Jacksonville, FL, October 2010.

“Social Influence on Choice under Uncertainty”, with J. Vosgerau and C. Morewedge, Association for Consumer Research (ACR) North American Conference, Jacksonville, FL, October 2010.

Tat Koon Koh, *Information Systems*

“Multi-Homing Users Preferences of Two-Sided Exchange Networks”, with M. Fichman and M. D. Smith, Conference of Information Systems and Technology, Austin, TX, November 2010.

Qihang Lin, *ACO*

“Learning Preferences Using Millions of Features by Enforcing Sparsity”, with X. Chen, B. Bai, Y. Qi and J. Carbonell, IEEE International Conference on Data Mining (ICDM), Sydney, Australia, December 2010.

Marco Molinaro, *ACO*

“On Greedy Algorithms for Decision Trees”, with F. Cicalese, T. Jacobs and E. Laber, International Symposium on Algorithms and Computation (ISAAC) 2010, Jeju Island, Korea, December 2010.

Andrea Qualizza, *ACO*

“Stronger Cuts from Weaker Disjunctions”, INFORMS 2010 Annual Meeting, Austin, TX, November 2010.

“Solving Linear Relaxations of Quadratically Constrained Quadratic Programs”, INFORMS 2010 Annual Meeting, Austin, TX, November 2010.

Amin Sayedi, *ACO*

“Trading Off Mistakes and Don’t-Know Predictions”, with A. Blum and M. Zadimoghaddam, Neural Information Processing Systems (NIPS) 2010, Vancouver, BC, Canada, December 2010.

Yang Yang, *Marketing*

“Lottery Aversion: How Framing Influences the Willingness to Pay for a Risky Prospect”, with J. Vosgerau and G. Loewenstein, Society for Judgment and Decision Making (SJD) Conference, St. Louis, MO, November 2010.

Meng Zhu, *Marketing*

“The Beauty Penalty: Too Sexy for the Job”, with J. Vosgerau and U. Simonsohn, Association for Consumer (ACR) North American Conference, Jacksonville, FL, October 2010.

“Curb Your ‘Wastism’: Interplay Between the Abundance Mindset and Non-Abundance Cues on Waste”, with A. Kalra, Association for Consumer (ACR) North American Conference, Jacksonville, FL, October 2010.

“Social Standards and the Construction of Hedonic Value”, with C. Morewedge, D. Gilbert, K. Myrseth, K. Kassam and T. Wilson, Association for Consumer (ACR) North American Conference, Jacksonville, FL, October 2010. Meng will also serve as session chair.

ACCEPTED PAPERS

Sunita Sah, *Organizational Behavior*

“Effects of Reminders of Personal Sacrifice and Suggested Rationalizations on Residents’ Self-reported Willingness to Accept Gifts: A Randomized Trial”, with G. Loewenstein, Journal of the American Medical Association, forthcoming.

AWARDS

Sunita Sah, *Organizational Behavior*

Best Paper Award, Society of Business Ethics Conference, Montreal, QC, Canada, August 2010, for “Unburdening Disclosure” with G. Loewenstein and D. Cain.

IACM-DRRC (International Association of Conflict Management and Dispute Resolution Research Center, Kellogg School of Management) Scholar Award, June 2010, Boston, MA, for “The Burden of Disclosure” with G. Loewenstein and D. Cain, and for “Cheap Talk and Credibility”, with D. Moore and R. MacCoun.

EVENTS

Second-year Economics PhD student **Gizem Pala** and second-year Operations Management PhD student **Ersin Korpeoglu** were married in August 2010. *Tebrikler!*



Vincent Glode (Financial Economics PhD, 2009) and wife Myriam Lacouline welcomed their first child, Félix, on September 9, 2010. *Félicitations!*



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